Please fill in all information. After all required signatures are obtained on page two, send to Research and Graduate Studies, Knoles Hall, 2nd Floor. Research and Graduate Studies will then forward to the Academic Affairs Committee, Office of the Provost, Anderson Hall, 2nd Floor.

Date: April 25, 2006
Contact Person: Debbi Bell
Department: ESB-MBA
Phone: 946-2629

Select below
Addition √
Revision √
Deletion ×

School or College: BUS
Department: MBA
Course Number: 229
Title: Real Estate Finance and Investments
Units: 3

Minimum Number of Students:
Prerequisites:
If replacing a course, old course title and number: N/A

Catalog Description (attach additional paperwork if necessary):
This course applies the discounted cash flow model to real estate investment and real estate financing decisions. Students learn valuation techniques for commercial and residential properties along with the mechanics of mortgage instruments used to finance investment in those properties. Real estate
Please attach a syllabus.

What are the reasons for the new course (e.g., student needs, major, etc.), program changes or deletion of the program?
Course is no longer taught in MBA

If approved, when will this be implemented? Fall √ Spring ☐ Year 2006
What is the anticipated impact on resources (faculty, funds, library, materials, etc.)
Negligible
Describe any specific facilities or technology needs.
N/A

# APPROVAL PROCESS

1. **Action by department requesting addition/change:**
   - Approved by: N/A  
   - Date: __________

2. **Action by the Curriculum and/or Graduate Studies Committee of the School/College:**
   - Approved by:  
   - Date: 5-12-06

3. **Action by the Dean of the School/College:**
   - Approved by:  
   - Date: 4-25-06

4. **Action by the Dean of the Library:**
   - Approved by:  
   - Date: 5-18-06

5. **Action by the Director of Educational Technology Services (if computer lab, software needed):**
   - Approved by: N/A  
   - Date: __________

6. **Action by the Registrar:**
   - Approved by:  
   - Date: 6-21-06

7. **Action by the Graduate Studies Committee (as appropriate):**
   - Approved by:  
   - Date: 10/19/06

8. **Action by the Academic Affairs Committee:**
   - Approved by:  
   - Date: __________

After approval by the Academic Affairs Committee, information regarding new, revised, or deleted programs and courses is sent to the Registrar for listing in or modifying the catalog.

Form revised 9/4/03