San Joaquin Angels is a private syndicate of accredited angel investors who share an ambition to collaboratively invest in, advise and grow promising private companies in the San Joaquin County region and beyond.

- Fritz Grupe

San Joaquin Angels can fill an important funding void existing in the region, while spurring economic growth and job creation.

- Kathleen Lagorio Janssen

To learn more about the San Joaquin Angels, contact:

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WHAT IS AN ANGEL INVESTOR?
Angel investors invest time and money in early stage entrepreneurs and their businesses. Angels provide the first outside equity capital in private companies. Angels tend to invest in start-up and early-stage companies, while venture capitalists typically invest later in the business lifecycle. Angel investors provide nearly 90% of the outside equity capital necessary to launch start-up companies in the U.S. Angel investors typically share the following interests:
- Supporting homegrown entrepreneurs
- Creating local jobs
- Giving back to the community
- Portfolio diversification through a potentially high-performing asset class
- Willingness to offer wisdom and guidance to aspiring entrepreneurs

WHAT IS THE SAN JOAQUIN ANGELS GROUP?
The mission of the San Joaquin Angels is to provide attractive private company investment opportunities to its members, while enhancing economic prosperity through the financing and growth of local businesses.

The San Joaquin Angels will host approximately six private dinners each year, featuring presentations from early-stage companies seeking investment. Individual angel investors will decide whether they are interested in investing in any of these companies. Those investors interested in a particular company will work together—with assistance from a network of resources—to perform due diligence, structure the deal, and monitor their investment.

San Joaquin Angels is in the process of organizing as a non-profit mutual benefit corporation.

WHAT IS AN ACCREDITED INVESTOR?
Membership in the San Joaquin Angels is offered on an invitation-only basis. Members are required to be accredited investors as defined by the SEC:

Any natural person whose individual net worth, or joint net worth with that person's spouse, at the time of his purchase exceeds $1,000,000; or any natural person who had an individual income in excess of $200,000 in each of the two most recent years or joint income with that person's spouse in excess of $300,000 in each of those years and has a reasonable expectation of reaching the same income level in the current year.

Since angel capital is invested at an early stage in a business venture, these investments tend to be high risk. The angel must be capable of taking a loss of the entire investment, thus most angel investors are high-net-worth individuals. Even when the company is successful, the return on investment can often take several years. Angel group members make independent investment decisions and therefore assume full responsibility for their investments.

ANGEL INVESTMENT RISKS/RETURNS:
Experts from the Center for Venture Research at University of New Hampshire estimate that, on a cumulative basis, the level of investments made by angels over the last 30 years has been double that of investments made by venture capitalists. In another study, Returns to Angel Investors in Groups by Professors Robert Wiltbank and Warren Boeker published in November 2007, the average reported return from angel group investments is 2.6 times the investment in 3.5 years, or approximately a 27 percent Internal Rate of Return (IRR). This average return compares favorably with the IRRs of other types of private equity investment. The distribution of returns for this type of investment is, however, quite varied. As is the case with venture capital, “average return” may not describe the performance of most angel investments. Fifty-two percent of all of the exits returned less than the capital the angel had invested in the venture. Seven percent of the exits achieved returns of more than ten times the money invested, accounting for 75 percent of the total investment dollar returns.