

SAMPLE INTERVIEW QUESTIONS

Interviewers often ask questions regarding your strengths, weaknesses, and interest in the position. They also tend to want to see examples of how you have demonstrated teamwork, leadership, initiative, time management, and communication skills. When answering a question, tailor your response so that it fits with the position. For example, if the job description states the organization is searching for candidates who can give presentations to clients, it might be a good idea to use an example of a presentation that you gave when answering a question about your communication skills. Below are some examples of common of interview questions.

- Tell me about yourself.
- Describe a situation in which you were successful.
- What is your most significant accomplishment?
- What is the most important recognition you have ever received?
- What do you think it takes to be successful in this career?
- Describe a conflict you had with a supervisor/co-worker/colleague and the process you used to resolve it.
- What are your strengths/weaknesses?
- If I were to ask your professor/colleague/friends to describe you, what would they say?
- How has your education prepared you for your career or this job?
- Tell me about specific classes you have taken to prepare you for this role.
- Why did you choose your major? At what point did you make this decision?
- Why did you select your college or university?
- Tell me about any specific skills you have developed or acquired.
- What skills do you think you need to add to your repertoire? How will you develop those skills?
- Why do you want to work in our industry/company?
- What do you know about our company?
- Why did you leave your last position/Why do you want to leave your current position?
- Describe your last position (likes/dislikes).
- What type of management style do you prefer to work under?
- How do you like to be managed?
- What is your ideal work environment?
- How would your last supervisor describe you?
- What three words would you use to describe yourself?
- Why should we hire you?

- What distinguishes you from others and makes you a good candidate for this position?
- What do you know about our company?
- What attracts you to this position?
- What attracts you to a _____ (job title) position?
- What in your mind makes a successful_____ (job title)? What have you done to achieve these results in your past experience?
- What is your vision of success?
- Why are you qualified for this position?
- How do you work under pressure?
- What does it mean to you to be a professional?
- What are your long term goals?
- How do you see yourself in 5 years?
- What motivates you to achieve goals?
- How do you interact with people that are older/younger than you?
- Describe a major failure that you experienced and what you learned from it.
- What question did you expect us to ask that we didn't?
- What are your salary expectations?
- After learning about our organization, what made you take the next step and sign up for an interview?
- Who has the greatest influence on you and why?
- Who do you admire?
- Name 3 of your core values.
- How do you define values? What are the 3 values that drive most of your decisions?
- Describe the necessary qualities of a good leader. Why are these qualities important?
- What ideas do you have to improve our organization/department/services/products?
- Specifically, what attracts you to this industry as a career?
- What interests you most about this position?
- In what way are you a good fit for this position?
- Give me an example of a mentor you've had. Tell me about that relationship.
- What are you known for? What is one of your chief gifts/talents that you have consistently called upon?
- What work or school projects have you found particularly satisfying?