Elective Course Subject Areas

In addition to developing a firm foundation in the key areas of business, you will have the opportunity to take electives related to specialized track areas including:

- Entrepreneurship
- Marketing
- Finance
- Sport Management
- Healthcare Management

Dual-Degree & Cooperative Programs

PharmD/MBA*
Become a leader in the pharmaceutical and bio tech industries with the PharmD/MBA program, which is offered in cooperation with the Thomas J. Long School of Pharmacy and Health Sciences. Spend your first academic year in the Eberhardt MBA program, your second year in the Long School PharmD program, and combine coursework in both schools over the following two years to complete both degrees in four years.

JD/MBA*
Complement your education in law with the dual-degree JD/MBA program, which is offered in conjunction with the Pacific McGeorge School of Law. The program combines the MBA curriculum with JD coursework and allows you to earn the law and MBA degrees in four years.

Master’s International*
Gain a sense of purpose with your MBA by completing the Master’s International program. In a cooperative effort with the Peace Corps, you spend one academic year on campus, followed by two years of overseas volunteer service with the Peace Corps. Upon completion of Peace Corps service, you return to campus for one semester to finish your MBA program.

*All candidates must apply and be accepted to both programs prior to starting either program.

Program Prerequisites

- Completion of Bachelor’s or 1st Professional degree
- College coursework in these preprofessional areas:
  - Microeconomics
  - Basic Statistics
  - Macroeconomics
  - Calculus or Business Calculus

“I entered the MBA program to find root causes of complex problems and identify better business solutions so that I could be a better Peace Corps volunteer.”

Daniel Bowman Simon MBA 2006, Peace Corps Volunteer 2004-2005
B.S. Marketing, 2001, New York University

Global Business Competition Course

Experience International Business Overseas

At the Eberhardt School, studying abroad is just one way we prepare you to understand business in global markets. You will travel overseas with your cohort and two faculty members as part of the required MBA Global Business Competition course. In recent years, groups from Pacific have traveled to the following international locations:

- Dublin, Ireland
- Helsinki, Finland
- Hong Kong
- London, England
- Lyon, France
- Panama City, Panama
- Paris, France
- San Jose, Costa Rica
- Taipei, Taiwan
- Talinn, Estonia
The 16-month University of the Pacific Eberhardt MBA will enable you to develop the skills and experiences you need for a successful career in business. The curriculum begins with an intensive semester of business foundation courses, followed by a year of advanced integrated management studies. Many classes incorporate real world projects from companies in need of advanced business assistance. As part of your 53-unit degree program, you may have the opportunity to write a business or marketing plan, conduct a feasibility study, or bring new products to market.

**START HERE**

**AUGUST:** An orientation where you will meet your cohort, learn about the challenge of graduate-level education, and develop your Eberhardt School network on a team-building excursion is held in the week prior to your 16-month journey. Coursework begins the following Monday.

**FALL SEMESTER:** An 18-unit intensive Applied Business Principles course covers accounting, data and decisions, financial management, management and organizational behavior, managerial economics, management information systems, marketing, strategy formulation, and career development. An integrative hands-on project assisting local business and not-for-profit organizations runs throughout the semester.

**SPRING SEMESTER:** Fifteen units of advanced MBA courses includes corporate finance, entrepreneurial management, global strategic marketing, quality & productivity and one elective course in your specialized track.

**EARLY SUMMER:** A three-unit, three-week Global Business Competition course in an international location to study business competition in global markets.

**MID-LATE SUMMER:** An eight to ten-week corporate internship where you will put your knowledge and skills into practice. Eberhardt MBA career professionals will work with you to land a targeted experience.

**FALL SEMESTER:** Advanced MBA courses totaling 17 units in your final semester cover leadership, negotiation, strategy implementation, corporate social responsibility and three electives in your specialized track.

**DECEMBER:** MBA PROGRAM COMPLETION

**Skills That Apply Around the Globe**

Throughout the 16-month program, you will also gain the skills you need to work across the table, or across the globe. You will further develop your ability to:

- Deliver effective presentations to classmates and clients
- Communicate with people at all levels of authority
- Collaborate with individuals of a diverse set of cultural and educational backgrounds
- Exchange and use information necessary for project implementation
- Manage both capital and human resources
- Define and develop your own leadership style
Career Management Center

The Eberhardt Career Management Center provides you with the tools and guidance you need to clearly assess your business interests and strengths, develop the skills necessary to manage your lifelong career choices, and to successfully navigate your career path.

As an Eberhardt MBA student, you will have direct access to all of the dedicated Career Services support, including:

- A semester-long Career Development Seminar to help you learn effective strategies for a successful job search and build on the skills necessary for selecting the right career and employer
- Assistance with your required summer MBA-level internship
- Access to alumni and employers to expand your professional network via events, in-class presentations, and LinkedIn
- Recruitment opportunities including access to Pacific's online job network, company information sessions, on-campus interviews, career fairs, and more
- Industry-experienced career consultants available for one-on-one career coaching to assist you in the development and execution of an individual career management plan

Recent MBA Employers

Our central location within Northern California has enabled us to establish long-lasting relationships with employers in the state capitol of Sacramento, San Francisco Bay Area, Silicon Valley, San Joaquin County and beyond. Recent Eberhardt MBA employers include:

- Accenture
- Adidas
- Amazon.com
- Armanino McKenna LLP
- California Bureau of State Audits
- State of California Department of Finance
- Central California Winegrowers
- The Clorox Company
- Constellation Wines
- Deloitte
- E. & J. Gallo
- Edelman
- Ernst & Young LLP
- F & M Bank
- FactSet Research Systems, Inc.
- Foster Farms
- Frito-Lay, Inc.
- Google
- Harley-Davidson
- Health Plan of San Joaquin
- Home Depot
- Jadoo Power
- Kaiser Permanente
- Kruger Foods
- Land’s End
- Lawrence Livermore National Laboratory
- Mediation Center of San Joaquin County
- Merck & Company
- New York Life
- Pacific Gas & Electric Company
- Perry-Smith LLP
- PricewaterhouseCoopers LLP
- Rabobank
- SJCERA
- Sears Holdings Corporation
- State Street Corporation
- Velocity Venture Capital
- Wells Fargo Bank
- Wetherby Asset Management
- Williams-Sonoma, Inc.

“I wanted an MBA program where I would be able to network with professionals to land a job in the San Francisco Bay Area. The Eberhardt Career Management Center helped me do that.”

Scott Sieckert MBA 2008,
McGowan Scholar
Staff Accountant, Ernst and Young
B.S. Genetics, 2000
University of California, Davis

More online at: http://go.pacific.edu/mba
MBA Admissions Checklist:
- Prepare for and take the Graduate Management Admissions Test (GMAT)
- Take the TOEFL or IELTS (for applicants whose native language is not English)
- Submit your MBA application (online or paper) by one of the deadlines
- Submit with your application:
  - Application Fee
  - Two Letters of Recommendation
  - Required Essays
  - Resume
- Official GMAT Scores sent to the MBA Office
- Have TOEFL/IELTS sent directly to the MBA Office (if applicable)
- Send official transcripts for all institutions attended
- Attend an MBA interview (if required)

Application Dates:
- January 15 – Priority review for Financial Aid
- March 1 – On-time

Financial Aid Checklist:
- Review your finances and get financially ready (see MBA.com – Financing your B-school degree)
- Complete Free Application for Federal Student Aid (FAFSA) after January 1
- Review MBA Loans and outside MBA scholarships
- All accepted applicants to the Eberhardt MBA will be reviewed for merit-based scholarships or graduate assistantships upon admission to the cohort

For additional information, to schedule a personal consultation, or to request application materials, please contact the MBA program office:

Eberhardt MBA
3601 Pacific Avenue
Stockton, CA 95211

Local: 209.946.2629
Toll-free: 800.952.3179

mba@pacific.edu
http://go.pacific.edu/mba

Eberhardt School of Business
University of the Pacific

The Eberhardt School of Business is fully accredited by the Association to Advance Collegiate Schools of Business (AACSB), the highest standard of achievement for business schools worldwide. Eberhardt students learn from top-rated faculty in a personalized learning environment using state-of-the-art technology. Named as a top MBA program in Princeton Review’s Best 282 Business Schools, its MBA students consistently earn top honors in strategic business competitions against MBA students from other universities.
A Desirable California Location

The University of the Pacific Eberhardt MBA program is located on the beautiful main campus of California’s first chartered University. It is filled with red brick buildings and ivy-covered walls. It spreads over 175 acres along the Calaveras River in Stockton and is within easy driving distance of Lake Tahoe and eight ski resorts, San Francisco, Santa Cruz, Monterey, the Pacific Ocean, the San Joaquin Delta, the state capitol of Sacramento, Yosemite National Park, Sonoma Valley and Wine Country.